

STRATEGIC SERVICES



AllTranstek is the industry leader for fleet management services and tank car technical expertise. AllTranstek manages over 275,000 railcars of all types for some of North America's largest companies.

AllTranstek technical services group provides technical and operational support to the rail equipment supply chain, including field inspections, engineering, regulatory compliance, NDT Level III, NDT training, and welding support.

AllTranstek strategic services group offers a 360° view of the rail supply chain by providing clients with market research, analytics, forecasting, and strategic consulting services.

We advise clients across the rail equipment supply chain.

AllTranstek's Strategic Services team has the expertise to broaden our clients' view of the competitive marketplace via leading market research, analytics, forecasting, and strategic consulting services.

MARKET DEMAND AND SUPPLY FORECASTING

GROWTH STRATEGY

STRATEGIC ADVISORY

RAILCAR PORTFOLIO OPTIMIZATION

INVESTMENT STRATEGY FOR THE RAIL EQUIPMENT SUPPLY CHAIN

Decision-making tools, custom-tailored research and actionable analysis from AllTranstek Strategic Services. Join leading railcar shippers, investors, lessors, suppliers, and manufacturers who rely on our guidance and market insight.

WHAT WE DO

Strategic due diligence.

Our deep market perspective enables us to ask the right questions, identify key sources of future value and help investors make better decisions. We can pinpoint the short list of critical actions.

North American Fleet Data.

AllTranstek's annual update on the North American railcar fleet remains the most thorough and comprehensive rail equipment database in the industry, containing fleet sizes, car specific demographics, and commodity shipments by car type. Our extensive data collection and analytical process allows us to be detailed and flexible to meet our clients' high interest areas.

Corporate services and business plans.

The communication of a business strategy and financial rationale is a daunting task. We offer thoughtful investment thesis preparation that includes risk analysis, financial modeling, addressable market sizing, competitive analysis and more.

Customer insight and market segmentation.

Insights from our evaluation of macro trends, demand forecasts, competitive assessment and customer interviews enhance and define our clients' expansion decisions.

Rail portfolio value creation.

We provide direction that equipment owners need to maximize fleet investment and minimize risk. Our portfolio risk management and asset diversification strategies are essential for asset mix planning.

Strategic relationship with FTR Intel.

AllTranstek has a strategic partnership with FTR Intel, one of the leading transportation economic forecasting firms in the U.S. FTR publishes equipment forecasts for freight rail, intermodal and trucking industry segments.

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